

# **Smart Card Solution**

### About Us:

Ewire Softtech Pvt Ltd is an ISO 9001:2015, ISO 27001 & CRISIL certified Fintech, with a futuristic approach towards digitalization and with an innovative Digital Banking Platform. The core of its approach focuses on developing Prepaid Card Solutions that will compliment and add value to the society as a whole. At Ewire we work with our clients in developing custom build payment settlement solutions to improve and enhance their customer experience and satisfaction. Ewire works as a Business Correspondent & Program Manager, with its own state-of-the art infrastructure, which provides Prepaid ATM Cards, Virtual Wallet, Loyalty Cards and a Revolutionary Mobile Application. Along with PPI and Digital Banking services, Ewire is also present in integrated Closed Loop Payment Solutions where it has its own in-house developed system providing a stand-alone and independent payment network to its clients. Ewire also provides value added services like Payment Gateway, BBPS and QR Code based PBPS (Post-paid bill payment solution) for the Corporates and Government Agencies.

Our Corporate Solution is a tailor made platform, that's been created to accommodate the growing needs of corporates and business for single or multi engagement requirements, which are for employee benefits, identity management, efficient distributor engagement and customer expectation management. Ewire Corporate Solution can provide the company with a centralized web based dashboard from where they can control, new promotional schemes, fund disbursement, collection and distributor management, employee management.



# Ewire Cobranded Corporate Solution : Multi-stake holder engagement Workflow

### Company

- Dash board to manage the merchants
- Company maintains a pool fund with Ewire for the allotted promotional plan
- Cobranded card with Corporate name
- Merchant mobile application will have client name displayed in it
- Reimburse the merchants as per the buying plans and other end-user/customer promotional schemes



### Merchant

- A dedicated merchant mobile application
- Buying incentives will be credited to this application
- ATM CARD for offline and online transactions
- Value added virtual banking features along with this application
- Merchant will scan the customer provided code via Ewire mobile application.
- Merchant reimburse the customer or will give discounts as per the coupon provided

### Customer/End-User

- Customer buys the goods and gets the promotional codes or coupons
- Customer submits the promotional codes/coupons to merchant

### Employees

- Company can transfer their salary/incentive to the Ewire Cobranded Cards
- ATM Smart Card for offline and online transactions
- Employees can get acess to Ewire Value added virtual banking services
- Employees can be able to create groups for donations and for collective buying, all with the help of the inbuilt E-society feature





# **Ewire Closed Loop Platform**

Ewire Closed Loop Platform works on the principle of interoperability and rapid reconciliation for attaining maximum operational savings and transparency.

- Supports Peer to Peer transactions
- Internally settled transactions
- Transaction Cost Savings





# Closed Loop Platform Components

- Cards (QR based Interoperable cards)
- Mobile Application
- Backend system
- MPOS(if merchant network is added)

# Why is Ewire a valuable partner



- Leverage on Ewire Financial Platform
- **Proven ability to execute in a challenging business environment**
- Got the basics right by experience, we build the current solution
- Leverage on known sourcing partner capability (Off- / Near-shore) for a flexible capacity
- Reusing existing, accepted, proven, processes and structure with agility
- Innovation streams and value addition

# **Ewire ATM card & Mobile Application**

# **Ewire APP**





# **Ewire RuPay Card**



Ewire acts as your digital wallet and card, which can be used by multiusers for multi-purposes that includes recharges, transfer of money, Withdrawal from ATM, online & offline purchases, bill payments and Insurance.

# **Ewire Co-branded Card and Mobile Application**

# Highly flexible

- Card can be used at any online merchant site that accepts Visa Cards
- Transaction can be created for any amount, from One to One lac INR (Round)
- It enables customers to load money from any of their bank accounts having transaction rights

# Zero loss

 No loss of interest in case of loss of card, as transactions are buy backed with OTP verification

# All in one digital wallet

- Can be used at any platform for making the payment online/offline
- Virtual card allows user to make any kind of online payments
- Loyalty points and cash backs will be accumulated in this one card itself
- User can withdraw money from any ATM like any normal debit or credit card

# The other features of Ewire Card & APP :

- Generate Virtual Prepaid Card
- Pin Reset
- Account Statement
- Recharge & Bill Payments
- Fund Transfer to any mobile number
- Fund Transfer to any bank account
- UPI transaction
- Customer Support
- Edit Profile
- Redeem Coupons
- Avail Numerous Offers

# End-to-End BBPS facilities for the agents and individuals.

We are able to provide agent top-up facility and it will help the agent to collect cash from the customer and speedy checkout







omer Care Number: 1800 103 5485

OT TRANSFERABLE

## Prepaid Payment Instruments

- 1. Physical Cards
- 2. Virtual Cards

# **Banking supported Payments**

- 1. IMPS
- 2. UPI / BHIM
- 3. Bharat QR Code
- 4. NEFT
- 5. BBPS
- 6. RTGS

# Payment Gateway Services for

- 1. Credit Card Payment
- 2. Debit Card Payments
- 3. Net Banking Facilities

# **Payment Related Equipments**

- 1. ICD+ATM+Recycler
- 2. Point of Sales Devices
- 3. QR Code Based Payments











YES BANK

=WIR=









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**Cherukav Cooperative Bank** 



Sreekrishanapuram- Palakkad cooperative Bank



Kerala Blasters

**AXIS Bank** 



**Ewire Australia Private Limited** 

# **Client Onboarding Process**

- After we receive and verify the documents provided by the client , we will draft an agreement and share it with the client.
- After agreement is been signed , the client will transfer minimum pre-fund amount required to fund the cards in pool account or Ewire Current Account
- After that client will ask its employees/end users to download an Ewire application from Google or Apple Store and register it under Semi-KYC plan to open a virtual account. The cards will be issued only if the end user is been registered as Semi-KYC or Full KYC customer
- The Client will use the backend dashboard provided to them to issue and allot cards after KYC documents are uploaded.
- After the cards are been allocated the client can load money in the physical Prepaid Cards issued to it's employees/end users

# Market Segment :

We cater to different sectors were we provide plug and play PPI based Solutions, Along with tailor made Digital Banking and Business Promotion product and services as per the client requirements.

- Cooperative Banks
- NBFC
- Government Agencies
- Nidhi Companies
- Healthcare
- Manufacturing
- Education
- Hospitality
- Sports & Entertainment

# **Our Key Clients**

- Muthoot Group
- AVT
- Kerala Blasters FC
- Travancore Nidhi Limited
- Mythri Nidhi Limited
- Sangeeth Nidhi Limited
- Brooke Paints India Private Limited
- KMCC
- Neericode Service Co-operative Bank
- Sreekrishnapuram Service Co-operative Bank
- Cherukavu Panchayath Service Co-operative Bank
- Perumanna Service Co-Operative Bank Ltd
- Amcos XL Paints (India) Pvt Ltd

# **Our Banking Partners & Channel Partners**

- YES Bank : We are partnered with YES Bank under a Business Correspondent and Program Manager for Prepaid Cards, BBPS, eCollect, DMT, IMPS, UPI, AEPS etc
- AXIS Bank : We are partnered with AXIS Bank under a Business Correspondent based model for Transit and Prepaid Cards
- Muthoot Group : We are working with Muthoot Group for MTSS Cards, Gold Loan Cards and Loyalty Redemption.





# **Our Proposal**

- Ewire powered White-Label Prepaid Smart Card will enable the channel partner to provide a uniform digital payment based platform, along with a dedicated mobile application to its clients (Banks, Co-operative Banks, NBFC's, NIDHI Companies, Institutions, Corporates and Government agencies) from which the clients customers can make payments, collect membership fees, collective donations, fund disbursement etc.
- The proposed White-Label Prepaid platform will come with a dedicated Card Management Backend system to manage and control the whole prepaid based smart card program.
- The proposed platform will provide a consolidated channel by which Channel Partners clients can collect there Fees, Bills and other related fund collections
- The proposed platform will provide a highly secured and cost-effective payment ecosystem that will be highly beneficial to Channel Partners clients in attaining high degree of cost savings and also will give its clients a greater degree of brand visibility



# **Our Proposal**

- The prepaid smart cards will provide the customers, Employees and daily wage workers of with a effective and secured tool for their online and offline transactional requirements along with a dedicated mobile application that will provide acess to Ewire's virtual banking functions, that can be utilized for making P2P, IMPS, UPI based payments and also the users can enjoy hassle free online shopping, ticket booking and other online transactions.
- In India Ewire Powered Rupay Prepaid Smart Card will bring an enriched loyalty experience to the Customers of the channel partners client, along with other unique value added functions of Ewire which is a win-win situation that will help there clients to get maximum brand value in the public. Along with these Cards the members will also be able to get RuPay based accidental death insurance coverage up to INR.2,00,000 for free and an additional provision of getting an enhanced Health Insurance plan at lowest premium charges.
- In International locations Channel Partners Client will be able to provide VISA or MASTERCARD based White-Label prepaid smart cards





# Deliverables

- White-label Prepaid Smart Cards (Physical & Virtual)
- Standalone Mobile Wallet Application
- Integrated Backend Card Management System
- 24\*7 Customer Support





# Multi-functional Transactional Mechanism

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Ewire powered White-Label Prepaid Smart Card is a single stop end-to-end transaction based solution that will enable Channel Partners clients (Banks, Co-operative Banks, NBFC's, NIDHI Companies, Institutions, Corporates and Government agencies ) to provide a state-of-the-art Digital Banking Solution to its Customers in India and from around the world were ever Channel Partners Client's will operate along with various value added services.



# **Multi-functional Loan Disbursement & Collection Mechanism**

# Loan Disbursement

Banks, NBFC's, NIDHI, Micro-Finance and other lending companies able to do mass fund disbursement to its Loan approved customers with our payment settlement platform in a highly cost efficient way, the loan can be disburse directly to the customers bank account or can be loaded on a PPI card with an overdraft facility.



### Loan Repayment

For Loan repayment from the customers, Banks, NBFC's, NIDHI, Micro-Finance and other lending companies will generate a link (QR Code) via our Ewire platform and send it to customers and they will initiate the payment via the provided payment gateway link and the funds will be transferred to Loan Issuing Companies Corporate Bank Account

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# Petty Cash Management



Our Petty Cash Management functionality will provide the organization with a reliable and efficient solution that can manage both single & multi branch petty cash management from the centralized backend system

# **Ewire Powered Prepaid Smart Card**

# **Key Features:**

- The Organizations name will be on the card which will give the organization an added brand promotion tool
- Can be used as Gift card for customers and Incentive Card for employees
- Can be used for Loan Disbursement and Collection
- Can be used for Petty Cash Management
- Mass Market penetration and improved customer traction



# User Benefits :

- Online Transactions
- Offline Transactions
- Contactless transactions
- Robust Mobile wallet with P2P, IMPS and other value added benefits
- Secured transactions
- Free accidental insurance
- RuPay Discounts, Rewards and Points

# **Revenue:**

- Channel Partner will be able to generate revenue on :
  - Cards (Physical Cards)
  - Mobile Application (Android & IOS)
  - Backend system (Centralized Card Program Management System)
- On transactions which is case to case and transaction mode based

# **Standard Project Cost :**

- White-Label Prepaid Smart Cards INR.300 + GST (Per/Card) (minimum order 5000 cards)
- White-Label Mobile Application & Backend Card Management System INR.10,00,000 + GST (Cost will vary on Project Scale)
- INR.50,000 + GST (New Agent Account Integration)
- API Integration INR.75,000 + GST



For international projects Legal expenses, Bank BIN & license expenses and Data Center expenses will have to be beard by Channel Partners Client